Leading the Transformation of Health Care

Advocate  •  Educate  •  Innovate  •  Empower
At AMGA, we’re helping to lead the transformation of health care in America because we believe in the power of healthier communities. By working alongside top professionals in our field and acting as their voice in the public sphere, we’re paving the way for integrated systems of care to deliver the next level of high performance health.

Purpose: We empower the delivery of coordinated, patient-centered, high-quality, value-driven health care

Promise: To be an indispensable partner in advancing high performance health

Vision: A transformed healthcare system partnering with engaged communities to promote healthier lives

Our member medical groups, health systems, and ACOs:
- Represent approximately 177,000 physicians
- Deliver health care to 142 million patients
- AMGA physicians provide care to more than one in three Americans

Advocate

Priorities
- Pathway to Value: Recommend Congress require federal and commercial payers to provide access to all administrative claims data to healthcare providers and to standardize data submission and reporting processes
- Medicare Reimbursement: Fighting all proposed Medicare payment cuts
- MACRA Implementation: Advocating for refinements to MACRA so all medical groups can succeed in Alternative Payment Models (APMs) or the Merit-based Incentive Payment System (MIPS)
- Regulatory Improvements in Value-Based Models: Transition Medicare into a value-based purchaser of health care and recommend a number of reforms to eliminate legacy requirements from fee-for-service reimbursement that are not applicable in value-based models of care
- Medicare Advantage: Block proposed cuts to MA rates and promote plan design innovation and flexibility

Major Wins in Washington, DC
- Prevented 10% cuts in Medicare reimbursement set to occur on Jan. 1, 2022
- Detailed concerns with “immediate resulting” requirement with senior officials at the Office of the National Coordinator for Health Information Technology

Educate

Meetings
Visit amga.org for dates and details.
- AMGA Annual Conference: An incomparable learning experience for medical group leaders, providing the opportunity to network with the best and brightest in health care
- Innovation, Quality & Leadership Conference
- Council Meetings
- Regional Meetings
- Annual Compensation and Operations Improvement Conference
- Operations and Financial Improvement Meeting
- Best Practice Webinars: Subjects include population health management, moving from volume to value, developing culture, value-based compensation, and care redesign
Councils

AMGA Councils are communities for individuals in leadership positions within AMGA member medical groups:

**Leadership**
- APP
- Attorney/General Counsel
- CAO/COO
- CEO/Chair/President
- CFO
- CIO/CMIO
- CMO/Medical Director
- CNO
- Government Relations
- Human Resources
- Marketing/Public Relations
- Quality

**Specialized**
- Emerging Leaders
- Independent
- Large Group
- Women in Leadership

Council members crowdsource innovations, share solutions, and strengthen networks. In addition, members receive exclusive access to resources, including:
- Educational webinars and meetings focused on pressing topics
- Instant access to their Council’s collective knowledge through an interactive discussion list
- A comprehensive database of policies, procedures, and other useful documents shared by members

**Resources**
- **Solutions Library:** Best practices from AMGA members in critical areas such as population health management, moving from volume to value, developing culture, value-based compensation, and care redesign. Resources are available in:
  - Downloadable white papers and best practice summaries
  - On-demand webinars, including recordings and slides
  - Presentation archives from AMGA meetings
  - Articles and other materials
- **Group Practice Journal:** Our flagship publication, penned by medical group and industry leaders, provides case studies and lessons learned from the business side of health care on a wide variety of topics, from contracting strategies and compensation issues to regulatory compliance, groundbreaking technology, and innovative disease management

**Innovate**

**Programs**
- **Acclaim Award:** Honors the nation’s premier healthcare delivery organizations that are high performing and are bringing their organizations closer to the ideal medical group and health system
- **Collaborative Best Practices:** Shared-learning programs that compile evidence of best practices in areas including:
  - Adult Immunization
  - Chronic Obstructive Pulmonary Disease
  - Heart Failure
  - HPV Vaccination
  - Hypertension
  - Medicare Advantage
  - Obesity
  - Rheumatoid Arthritis
- **Quality and Innovation Collective (QuIC):** Three-phase program that combines discussion sessions and interactive learning in both virtual and in-person settings
  - Colorectal Cancer Screening Quality and Innovation
  - Dementia-Related Psychosis Quality and Innovation

**Initiatives**
- **Chronic Care Challenge:** Addressing chronic disease through evidence-based care processes
  - Adult Immunizations: Rise to Immunize™, a national campaign that aims to empower AMGA medical groups and health systems to collectively administer 25 million vaccines by 2025.
  - Diabetes: Together 2 Goal®, a five-year campaign to improve diabetes care for one million people with Type 2 diabetes
  - Hypertension: Measure Up/Pressure Down®, a three-year campaign that improved hypertension detection and/or control for over 500,000 patients
Empower

Surveys and Benchmarking Data

- **Compensation and Productivity Survey:** The nation’s foremost resource for the latest data and trends on medical group and health system physician compensation and productivity
- **Operations and Finance Survey:** Provides key benchmarking data, including support staff salaries, staffing ratios, and operations and management costs
- **Telehealth Survey:** Provides insight into telehealth operating information and benchmarks for medical groups to understand utilization
- **Provider Satisfaction Benchmarking Program:** Enables groups to compare various aspects of provider satisfaction and burnout with national, valid, peer-based benchmarks
- **Risk Survey:** Annual survey of membership gauges organizations’ progress in the transformation to value and details the barriers that are hindering their transition to risk

Research and Analytics

- AMGA leverages rich data resources and health services research methods—granular benchmarks, predictive analytics, and rigorous implementation science (studying what works)—to improve practice. We help AMGA members innovate care delivery processes, evaluate interventions, and promote rapid improvement in outcomes for patient populations at lower overall cost.

Support

- **AMGA Consulting:** Your long-term partner on key operational and business issues. We give you unprecedented access to market data and best practices derived from America’s leading health systems and more than 177,000 physicians nationwide. With decades of experience, our team of talented consultants will assist your organization in effectively addressing your challenges. We will provide timely and cost-effective solutions that are customized for your organization, including:
  - Operations assessment and benchmarking for improvement
  - Access analysis
  - Redesigning provider compensation
  - Fair Market Value analysis
  - Preparing for risk
  - Aligning governance structure
  - Improving professional revenue-cycle operations
  - Executive recruitment

One Prince Street, Alexandria, VA 22314-3318
703.838.0033 FAX 703.548.1890
amga.org