



Annual Compensation & Operations Improvement Meeting

Graduate Nashville, 101 20th Ave N, Nashville, TN 37203

September 15-16, 2022

September 15

12:00pm–1:00pm	Networking Lunch
1:00pm–1:15pm	Welcome and Opening Remarks <i>Speaker: Fred Horton, M.H.A., Managing Principal, HPPE and President, AMGA Consulting</i>
1:15pm–2:15pm	Top 10 Issues for Medical Groups in 2023 and Beyond <i>Speakers: Fred Horton, M.H.A., Managing Principal, HPPE and President, AMGA Consulting and Will Holets, M.H.A., M.B.A., Director, AMGA Consulting</i> <p>This session provides attendees with an “environmental scan” of key trends in the marketplace, including the top 10 issues AMGA Consulting forecasts for medical groups in 2023 and beyond.</p> <p>Upon completion of this session, participants will be able to:</p> <ul style="list-style-type: none"> • Outline 10 essential issues affecting medical groups across the country. • Identify tools to combat pressures/issues facing medical groups across the country. • Prepare plans for future operational and finance hurdles affecting medical groups. • Discuss with other key medical group leaders how they assess issues within their organizations. <p>Credit Hours: CME 1; CPE 1.2; ACHE 1 <i>Field of Study: Specialized Knowledge</i> <i>Prereq., Experience; Adv. Preparation: NONE</i></p>
2:15pm–2:30pm	Networking Break
2:30pm–3:30pm	Policy Overview: The Latest Updates from Washington, D.C. <i>Speaker: Lauren Lattany, M.P.S., Director, Government Relations, AMGA</i> <p>In this session, Mrs. Lattany will provide compensation updates for medical group leaders and physicians/providers. She will also highlight key items on AMGA’s 2023 healthcare agenda for Congress, the administration, and regulatory agencies, as well as critical, need-to-know items that will affect your medical group in the legislative and regulatory arenas.</p> <p>Upon completion of this session, participants will be able to:</p> <ul style="list-style-type: none"> • Identify the current state of AMGA policy priorities in regards to provider compensation on Capitol Hill. • Identify the current regulatory environment regarding provider compensation at key federal health agencies. • Identify upcoming issues that may affect provider compensation. <p>Credit Hours: CME 1; CPE 1.2; ACHE 1 <i>Field of Study: Specialized Knowledge</i> <i>Prereq., Experience; Adv. Preparation: NONE</i></p>
3:30pm–3:45pm	Networking Break



3:45pm–4:45pm	<p>AMGA's 2022 Medical Group Compensation & Productivity Survey <i>Speaker: Elizabeth Siemsen, Director, AMGA Consulting</i></p> <p>Ms. Siemsen will present the results of the AMGA 2022 Compensation and Productivity Survey.</p> <p>Upon completion of this session, participants will be able to:</p> <ul style="list-style-type: none"> • Understand the latest trends in compensation for physicians and advance practice providers. • Understand the current usage of sign-on and retention bonuses. • Understand the prevalence of value-based metrics in compensation plan design. <p>Credit Hours: CME 1; CPE 1.2; ACHE 1 Field of Study: Specialized Knowledge Prereq., Experience; Adv. Preparation: NONE</p>
4:45pm–5:00pm	<p>Day 2 Wrap-Up & Preview of Day 3 <i>Speaker: Fred Horton, M.H.A., Managing Principal, HPPE and President, AMGA Consulting</i></p>
5:00pm–7:00pm	Happy Hour Reception

September 16

7:30am–8:30am	Breakfast
8:30am–9:30am	<p>Case Study: Aligning Financial and Operational Performance Throughout a Complex Academic/Community-Based Organization <i>Speakers: Jeff Kubisch, M.B.A., Chief Operating Officer, Medical College Physicians and Ann Tesmer, Senior Vice President, Clinical Operations, Froedtert Medical College of Wisconsin</i></p> <p>Froedtert & Medical College of Wisconsin will share their philosophy and approaches to aligning financial and operational performance throughout their partnered organizations. They will provide detail on their model, successes, challenges, and experiences in their journey, which required redefining the traditional structure in an integrated partnership between a community and academic organization.</p> <p>Upon completion of this session, participants will be able to:</p> <ul style="list-style-type: none"> • Understand AMGA Consulting's services and how they have helped Academic organizations. • Describe examples of unique issues/settings, and the challenges organizations have faced. • Describe an organization's journey towards financial and operational alignment. <p>Credit Hours: CME 1; CPE 1.2; ACHE 1 Field of Study: Specialized Knowledge Prereq., Experience; Adv. Preparation: NONE</p>
9:30am–10:00am	Networking Break/Hotel Check-Out (if applicable)





10:00am–11:00am	<p>Compliance, Regulatory and Fair Market Value (FMV) Issues and Opportunities in 2022</p> <p><i>Speakers: Joe Wolfe, J.D. and Erin Drummy, Shareholders, Hall, Render, Killian, Heath & Lyman, P.C.</i></p> <p>This presentation will focus on the key regulatory and compliance issues impacting physician compensation in 2022, including Stark, Kickback and group practice requirements, areas of potential risk (FMV, calculation errors, reconciliations, common pitfalls), quality compensation opportunities and the features of an effective physician contracting/compensation process.</p> <p>Upon completion of this session, participants will be able to:</p> <ul style="list-style-type: none"> • Identify key regulatory and compliance issues that impact physician compensation • Describe strategies to mitigate risk related to FMV documentation and calculation errors • Discuss the pros/cons of different physician contracting/compensation processes
11:00am–12:00pm	<p>Everybody Loves Change - Maybe Not So Much?</p> <p><i>Speaker: Thomas S. Nantais, EVP, Adult Ambulatory Operations, Vanderbilt University Medical Center</i></p> <p>The current drivers of change impacting health care are unprecedented, ranging from the “Great Resignation” and “Innovative Competitive Disruptors,” to “Deep Learning” and “Unbridled Consumerism.” This presentation will highlight what healthcare providers should do next to survive--and thrive--in this new environment.</p> <p>Upon completion of this session, participants will be able to:</p> <ul style="list-style-type: none"> • Provide examples of Vanderbilt’s challenges with operational items • Dive into the impact disruptors and external market challenges present • Looking toward the future, as to next steps to deal with the above challenges <p>Credit Hours: CME 1; CPE 1.2; ACHE 1 Field of Study: Specialized Knowledge Prereq., Experience; Adv. Preparation: NONE</p>
12:00pm	Final Comments & Adjournment

Physicians (CME Credit): AMGA designates this live educational activity for a maximum of **5 AMA PRA Category 1 Credits™**. Physicians should claim only the credit commensurate with the extent of their participation in the activity. **Accreditation Statement:** AMGA is accredited by the Accreditation Council for Continuing Medical Education (ACCME) to provide continuing medical education for physicians. **Full Disclosure Policy Affecting CME Activities:** As a provider approved by the Accreditation Council for Continuing Medical Education (ACCME), AMGA requires attested and signed global disclosure of the existence of all financial interests or relationships with commercial interest from any individual in a position to control the content of a CME activity sponsored by AMGA. No financial interests or relationships have been reported for this activity.

CPAs (CPE Credit): Participants of this Group Live program may earn up to **6 CPE credits**. AMGA is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org.

American College of Healthcare Executives (ACHE Qualified Credit): By attending this AMGA program, participants may earn up to **5 ACHE Qualified Hours** toward initial certification or recertification of the Fellow of the American College of Healthcare Executives (FACHE) designation. Participants in this program who wish to have it considered for ACHE Qualified Education hours should list their attendance when they apply to the ACHE for advancement or recertification. Participants are responsible for maintaining a record of their ACHE Qualified Education hours.

