Leading the Transformation of Health Care

Advocate • Educate • Innovate • Empower
At AMGA, we’re helping to lead the transformation of health care in America because we believe in the power of healthier communities. By working alongside top professionals in our field and acting as their voice in the public sphere, we’re paving the way for integrated systems of care to deliver the next level of high-performance health.

**Purpose:** We empower the delivery of coordinated, patient-centered, high-quality, value-driven health care

**Promise:** To be an indispensable partner in advancing high performance health

**Vision:** A transformed healthcare system partnering with engaged communities to promote healthier lives

Our member medical groups, health systems, and ACOs:
- Represent approximately 175,000 physicians
- Deliver health care to 120 million patients
- Average group size is approximately 348 MDs
- Median group size is 140 MDs
- AMGA physicians provide care to one in three Americans

**Advocate**

**Priorities**
- **Promote the Medical Group Model and High-Performing Health Systems:** Educating and lobbying Members of Congress and the Centers for Medicare & Medicaid Services (CMS) to recognize and reward care delivered in these settings
- **MACRA Implementation:** Advocating for refinements in the MACRA law so all medical groups can succeed in Alternative Payment Models or the Merit-Based Incentive Payment System
- **Risk Readiness:** Supporting the transition from volume to value by advocating for the removal of existing structural and policy-related impediments to taking downside risk
- **Accountable Care Organizations (ACOs):** Advocating for operational and financing changes to the ACO programs to create opportunities for success
- **Medicare Advantage:** Advocating for a stable financing model for Medicare Advantage
- **Protecting Patient Access to Diagnostic Imaging:** Preserving and protecting the ability to provide diagnostic imaging in a medical group setting
- **Strengthen Graduate Medical Education (GME):** Preserving essential GME funding and supporting legislation that would increase the number of Medicare-funded residency slots

**Achievements**
- **Protecting Imaging:** Successfully opposed Congressional and Executive Branch efforts to end the in-office ancillary services exception that would have prevented medical groups from being able to provide MRI, PET, and CT services
- **Accountable Care Organizations (ACOs):** Successfully worked with members of Congress to draft legislation that provided regulatory relief for all federal ACOs including Track 1
- **Protecting Access to Part B Drugs:** Successfully persuaded CMS against finalizing the Part B Drug Proposal, which would have further reduced reimbursements for Part B drugs and was proposed without stakeholder input
- **Meaningful Use:** Successfully advocated for a 90-day reporting period for the 2015 reporting year following issues with certified electronic health record technology (CEHRT)
- **Physician Fee Schedule:** Numerous AMGA recommendations were included in the CMS’ fee schedule reforms, including:
  - Improved beneficiary involvement in the Medicare Shared Savings Program with addition of an attestation option
  - Additional CPT codes for payment within the Chronic Care Management (CCM) family to reflect resources used in development of plan of care
  - Simplified beneficiary notification requirements for CCM services by allowing documentation in the beneficiary’s medical record, instead of requiring a written agreement
  - Payments for codes that describe services furnished using a broader application of behavioral health integration in the primary care setting

**Giving Members a Voice**
- **Capitol Hill Day:** Annual fly-in for members to meet face-to-face with their Congressional delegation and key leaders in Congress
- **Public Policy Committee:** AMGA member content experts assist with developing public policy that supports medical groups and provides strategic counsel to attain policy goals
**Educate**

**Meetings**
Visit amga.org for dates and details.

- **AMGA Annual Conference**: An incomparable learning experience for medical group leaders, providing the opportunity to network with the best and brightest in health care
- **Leadership Council Meetings and Summits**
- **Regional Meetings**
- **Workshops on Provider Compensation**
- **Best Practice Webinars**: On population health management, moving from volume to value, developing culture, value-based compensation, and care redesign

**Councils**
AMGA Councils are specialized networks of individuals from leadership positions within AMGA member medical groups:

**Leadership**
- Attorney/General Counsel
- CAO/COO
- CEO/Chair/President
- CFO
- CIO/CMIO
- CMO/Medical Director
- CNO
- Government Relations
- Human Resources
- Marketing/Public Relations
- Quality

**Specialized**
- Academic
- Independent
- Large Group
- Women in Leadership

Council members collaborate to discuss innovations, share ideas, and develop solutions. In addition, members receive exclusive access to resources, including:

- Educational webinars and meetings focused on pressing topics
- Instant access to the Council’s collective knowledge through an interactive ecommunity
- A comprehensive database of policies, procedures, and other useful documents shared by members

**Resources**

- **Solutions Library**: Best practices from AMGA members in critical areas such as population health management, moving from volume to value, developing culture, value-based compensation, and care redesign. Resources are available in:
  - Downloadable white papers
  - On-demand webinars including recordings and slides
  - Presentation archives from AMGA meetings
  - Strategic Deep Dives

- **Group Practice Journal**: Our flagship publication, penned by medical group and industry leaders, provides case studies and lessons learned from the business side of health care on a wide variety of topics, from contracting strategies and compensation issues to regulatory compliance, groundbreaking technology, and innovative disease management

- **Inside AMGA (epublication)**: News, information, and updates on association and member activities

- **High Performance Health Weekly (epublication)**: Practice management and medical group industry news, information, and trends

- **Advocacy ENews (epublication)**: Timely analysis of the latest issues affecting medical groups on the federal legislative and regulatory front

- **MACRA and Risk Initiative**: Resources include articles, webinars, virtual helpline, and more

**Innovate**

**Programs**

- **Acclaim Award**: Honors the nation’s premier healthcare delivery organizations that are high performing and are bringing their organization closer to the ideal medical group and health system

- **Collaborative Best Practices**: Shared-learning programs that compile evidence of best practices in areas including:
  - Adult Immunization
  - Chronic Obstructive Pulmonary Disease
  - Creating Clinically Integrated Medical Groups
  - Heart Failure
  - Hypertension
  - MIPS
  - Obesity
  - Rheumatoid Arthritis
Initiatives

- Chronic Care Challenge: Addressing chronic disease through evidence-based care processes
  - Hypertension: Measure Up/Pressure Down®, a three-year campaign which improved hypertension detection and/or control for over 500,000 patients
  - Diabetes: Together 2 Goal®, a three-year campaign to improve diabetes care for one million people with Type 2 diabetes

- AMGA Council of Accountable Physician Practices: An affiliate of the AMGA Foundation promotes the collective success of the accountable care model to provide high-quality health care

Empower

Surveys and Benchmarking Data

- Compensation and Productivity Survey: The nation's foremost resource for the latest data and trends on medical group and health system physician compensation and productivity
- Executive and Leadership Compensation Survey: Management compensation including benefits and incentive pay
- Operations and Finance Survey: Provides key benchmarking data including support staff salaries, staffing ratios, and operations and management costs
- Physician Retention Survey: Compiles benchmark physician retention data to illuminate the issues, strategies, and best practices that AMGA member groups share
- Provider Satisfaction Benchmarking Program: Standardized process for collecting data on provider satisfaction that enables groups to compare results to medical groups throughout the country

Employee Satisfaction and Engagement Benchmarking Program: Standardized process for collecting data on employee satisfaction and engagement that enables groups to compare results with medical groups throughout the country

Research and Analytics

- Creating unique opportunities to study how key research findings are translated into practice
  AMGA has access to two important datasets:
  - An identified clinical database of approximately 40 member organizations using Optum One population analytics platform containing 23 million patient records
  - A de-identified claims, clinical, and consumer healthcare database with close to 160 million patient records as a strategic partner of Optum Labs, an open center for research and innovation

Support

- AMGA Consulting: Your long-term partner on key business issues. We give you unprecedented access to market data and best practices derived from America’s leading health systems and more than 175,000 physicians nationwide. With decades of experience, our team of talented consultants will assist your organization in effectively addressing your challenges. We will provide timely and cost-effective solutions that are customized for your organization, including:
  - Preparing for risk
  - Redesigning provider compensation
  - Aligning governance structure
  - Improving revenue cycle operations

- Workshop and Retreat Program: Assists organizations in maximizing their objectives by bringing together expertise. Our educational programs are made up of medical group and health systems experts providing hands-on, day-to-day experience with the issues they are facing